# Mathias Kaleo'o'Kelani Diaz

Mathiaskdiaz1@gmail.com <u>mathiaskdiaz.net</u>

239-273-4897 Asheville, NC, 28806

#### **Technical Skills**

Wireshark - Netcat - Penetration Testing - NIST Compliant - Data Analysis - SIEM Governance / Risk / Compliance - Kali Linux - MariaDB - Metasploitable - Troubleshooting
- Network / CIDR Object Oriented Programming - Testing / Debugging - SQL - ES6 HTML - CSS

## **Education & Certification**

- Florida Southwestern State College, 2014 2016
- Flatiron School (Cyber-Security / Data Analyst), 2023 2025
- HTML CSS JavaScript Front End Development Certification, 2025

# Experience

### Shipping Logistics & Customer Service, Flint Group, Arden, NC. (2022 - Current)

Handling packaging and shipping of goods, while utilizing Supply Chain Logistics Management software (SwanLeap) to coordinate pickup/delivery costs and timing. As well as handling detailed logistic requirements for shipments crossing borders and heading overseas to Europe, Asia, and Australia. I also utilize SAP to receive and distribute goods throughout the facility, while maintaining a detailed database of goods and materials.

# Safety & Quality Control, Meridian Construction, Naples, FL. (2019 - 2021)

I worked as the safety and quality control supervisor, as well as purchasing and onboarding new contractors, and supplying equipment and materials. I handled different softwares for receiving and purchasing. I used different application software, such as Redteam, to help consolidate issues with clients virtually. My job entailed keeping all contracted employees safe during their long days at the site, writing reports daily to keep track of activity, keeping logs of equipment needed for projects and logs for equipment used by each contractor, as well as purchasing/negotiating prices for new equipment and materials needed on the job site. Continued to develop customer acquisition skills, while maintaining high new clients/contractor retention.

## Financial Representative, NorthWestern Mutual, Fort Myers, FL. (2017 - 2019)

I worked as a financial representative for one of the largest insurance companies in the Northern Hemisphere. I learned how to sell and strategize for customer acquisition, while learning to read and diagnose what the clients pain points are for their families insurance needs. Was a great learning experience, taught me how to handle rejection, how to overcome disputes, how to alleviate stressful clientele situations, and how to sell based on individual needs while keeping high sales margins and hitting sales goals.